Proofpoint vs Mimecast

	Proofpoint	Mimecast
Cybersecurity Research	Over 100 dedicated threat researchers and operational personnel	No dedicated threat research team
Advanced Technology	Deep investments in security technology, incl. sandboxing, big data correlation, and intelligence	OEM all meaningful security technology incl. IP reputation (Cyren) & sandboxing (Lastline)
Product Investment	Invests 25% into product development	IPO filing shows only 12.5% invested in development
Customer Size	Customers of all sizes and verticals, from Fortune 100 to SMB	Majority of customers are SMB; very few larger companies